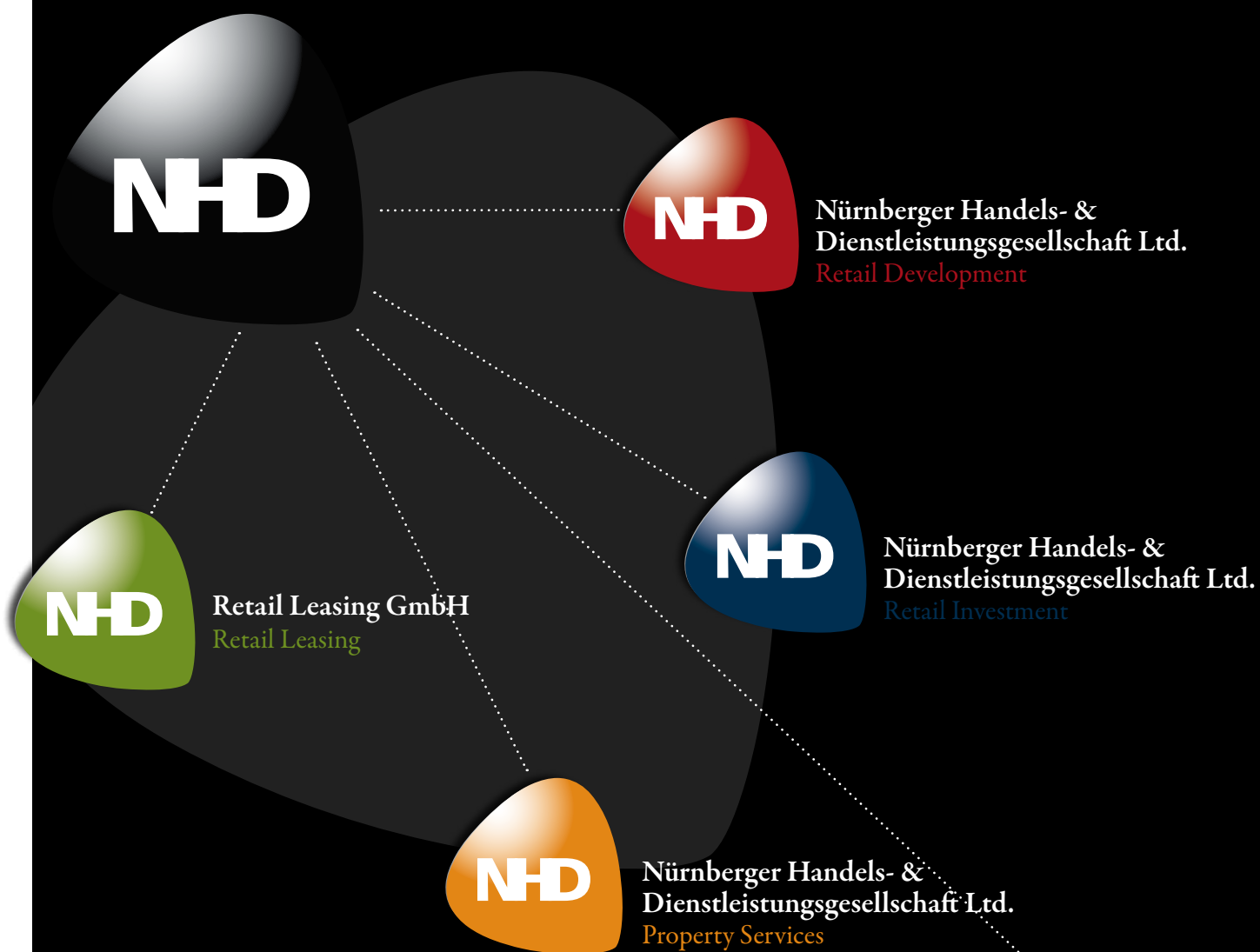




NHD

A strong partner
ALL OPTIONS

www.nhd-gruppe.de



NHD Group of companies

NHD group of companies manages, develops and markets retail property in 1A locations. It consults national and international retailing companies alike in expansion, and offers advice to property owners aiming at revitalising measures. Furthermore, investors can make use of the know-how and experience of NHD group when developing and increasing the value of shopping locations.

NHD's employees coordinate cooperation of investors, retailers, owners and project developers.

Modern retail areas increase inner city attractiveness, which in turn draws new retailers and permits increasing rent revenue. This is where NHD group of companies enters the scene.

The company was founded in 2004. Headquartered in Nuremberg, it is active in Germany, Austria and Switzerland. All employees of NHD have subject-specific competences, as well as several years of working experience in the real estate industry. They work in a subject-comprehensive manner.

Our competence in the
1A-LOCATION

The attractiveness of an inner city is not least represented by the attractiveness of its pedestrian precinct. Increasing this attractiveness and defending it against initiatives out in the country or in neighbouring cities is among the tasks of owners, project developers and retail tenants.

Shopping locations also must be continually adjusted to new retail concepts and changing needs regarding sales area site.

The consultants at NHD keep an overview of these necessary changes: They know about the needs of important, strongly expanding retailers, as well as about purchasing power and passers-by figures. Additionally, they are familiar with the development opportunities of important retail sites. This way they can ensure that shopping facilities remain competitive in the long term and that they are adjusted to changing trade concepts.

The NHD-experts consult developers, property owners and commercial lessees along the entire building and revitalising chain: From property purchase to development plan and financing to sale.



NHD



Our competence
for development of your
PROPERTY



NHD

Nürnberger Handels- &
Dienstleistungsgesellschaft Ltd.
Retail Development



An overview YOUR BENEFITS

- // Increase of attractiveness of the shopping locations
- // Knowledge of important market and site factors
- // Analyses and growth strategies
- // Consulting along the entire development and revitalizing chain

NHD Retail Investment's service in selling commercial buildings exceeds that of pure brokerage. Rather, it offers comprehensive consulting from market value determination to contract design.

The NHD-agents have a grown and wide industry network from which both sellers of commercial buildings and potential purchasers like institutional investors and private investors will profit. After all, it has become known that commercial buildings are a low-risk investment if the object and site criteria, as well as the development forecast, are just right.

NHD's experts have worked along the most important shopping streets for many years. This enables them to offer comprehensive advice and support to sellers as well as purchasers of commercial property. They know the market values of the objects and can reliably estimate their value increase potentials. Factors for this include building substance, floor plan flexibility, site, purchasing power and passers-by indices.

With their knowledge on the market participants, they can make sure that commercial buildings will change hands without raising much attention.



Our competence for your
PROPERTY VALUES

An overview YOUR BENEFITS

- // Detailed knowledge of the seller and purchaser market
- // Discrete mediation
- // Market value assessment of the commercial buildings
- // Support for purchases and sale

NHD

Nürnberger Handels- &
Dienstleistungsgesellschaft Ltd.
Retail Investment

The NHD logo is a stylized orange circle with the letters 'NHD' in white.

Nürnberger Handels- &
Dienstleistungsgesellschaft Ltd.
Property Services



The property management company of NHD-group focuses on value retention and sustainable value development of the property assets entrusted to them. This comprises, among others, regular inspection and assessment of the objects. Every owner will continually receive all the management indices regarding rent contracts, as well as expenses for repairs and maintenance work.

Where necessary, renovations or modernisations will be performed to increase value and achieve long-term tenancy. This work is coordinated and supported by the NHD experts.

As a decision-making basis for the owner, forecasts are generated on the period within which the investments will pay off. This also includes verification of rent adjustment options after this revitalisation.

If there are any legal conflicts among the tenants, NHD is able to make use of a network of specialist lawyers for mediation. If court proceedings cannot be avoided, they will be initiated without delay.

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Our competence for the
value retention of your
PROPERTY

An overview YOUR BENEFITS

- // Value retention and increase for the property
- // Regular reports on all management data
- // Coordination of modernisation measures
- // Legal aid in case of tenant conflicts



An overview

YOUR BENEFITS

- // Market know-how in conurbations as well as in medium-sized cities
- // Personal contact with retail companies and their decision-makers
- // Know-how on site and expansion requirements of retail trade
- // Support from site analysis to rent contract

NHD

Retail Leasing GmbH
Retail Leasing



NHD

Our competence for your
EXPANSION

The experts at NHD will help retailers in expanding their trade concepts in Germany, Austria and Switzerland. They know the markets in these countries, as well as the special features of the trade structures there. Owners and landlords of commercial buildings may rely on many personal contacts with persons responsible for expansion of important trade chains.

Both international fashion chains and regional vendors are counted among our satisfied customers. No matter if a new trade concept is tested on the market or an introduced label is adjusting its growth strategy: the retail experts of NHD know what the industries need and how high the rents are in important retail locations. They are also familiar with the usual terms of contract there. They can offer comprehensive advice for retail tenants and property owners – from site analysis to rent contract terms.

Many property consultant companies limit their focus to 1A trade locations of the conurbations. NHD's expansion consultants also know about the benefits and development options in shopping streets located in relevant medium-sized cities.



EXCERPT OF OUR REFERENCES

- // Noa Noa
- // BUTLERS GmbH & Co. KG
- // E-Plus Service GmbH & Co. KG

Retail
LEASING



Retail Leasing | Retail Investment | Retail Development |
Property Services

OUR CUSTOMERS' VOICES



Noa Noa:

„NHD group helped us find a good site for our concept in Nuremberg.
We thank you for your quick and customer-oriented help in renting the
shop. We would gladly cooperate with you again.“



BUTLERS GmbH & Co. KG:

„Made for your Home to Straubing – We did great business with a highly
service-oriented broker here. We'd repeat this experience anytime!“



E-Plus Service GmbH & Co. KG:

„The shop area in Coburg was mediated smoothly. Thank you for your
good cooperation.“



Unternehmensgruppe
Retail Leasing | Retail Investment | Retail Development |
Property Services

OUR CUSTOMERS' VOICES



ICN Immobilien Consult Nürnberg GmbH & Co. KG:

„Thank you for your discrete and uncomplicated mediation of a commercial building in Switzerland for our portfolio. You did impeccable work for us in this matter. We will gladly cooperate with your company again.“



AUER Holding GmbH:

„NHD left a friendly, competent and reliable impression with us. This was confirmed by well-founded market know-how and realistic assessment of the market environment. Our order for sale was completed professionally and quickly. We wish you continued success.“



F&C REIT Asset Management:

„Cooperation with NHD led to acquisition of several investment objects for our company. They always matched our procurement profile. Market-compliant and honest assessment and continuous support during the start-up phase were very helpful. We will gladly continue to cooperate with NHD.“

Retail
INVESTMENT
DEVELOPMENT

EXCERPT OF OUR CUSTOMER CASES

- // AUER Holding GmbH
- // ICN Immobilien Consult
Nürnberg GmbH & Co. KG
- // F&C REIT Asset Management





Unternehmensgruppe
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